04 August 2017

Sunway Berhad

More Disposals at Hand?

By Adrian Ng I adrian.ng@kenanga.com.my; Sarah Lim I sarahlim@kenanga.com.my

Yesterday, SUNWAY announced the disposal of Sunway Clio Property to SUNREIT for cash consideration of RM340.0m, and several other agreements. We are mildly positive as it gives room for SUNWAY to manage its balance sheet with a comfortable net gearing range of 0.5x. No changes to FY17-18E CNPs but raised FY17E NP after factoring in the disposal gains. Maintain MARKET PERFORM with a higher SoP-driven Cum/Ex-TP of RM4.25/RM1.82.

News. Yesterday, SUNWAY made an announcement in relation to: (i) the disposal of Sunway Clio Property to SUNREIT for a cash consideration of RM340.0m, (ii) lease back of Sunway Clio Property from SUNREIT, and (iii) proposed tenancy agreement of the multistorey car park in Sunway Clio Property. The entire exercise is expected to complete in 4Q17.

Salient terms. Sunway to dispose of Sunway Clio Property at RM340.0m followed with a proposed lease of the hotel for the next 10 years based on the following terms; (i) minimum rent of RM10.9m for year 1 and 2, and RM8.2m for year 3 to 10, and (ii) variable rent which is 20% of Gross Operating Revenue + 70% of Net Operating Profit. That said, they also came up with a conditional car park tenancy agreement with SUNREIT with the following terms; 20% of Gross Operating Revenue (GOR) + 95% of Gross Operating Profit (Payable monthly).

More to disposal ahead? While it has always been SUNWAY's plan to dispose its investment property assets to SUNREIT, the disposal took us by surprise as we did not anticipate any disposal of assets for this year. We are rather positive with the move as it lightens its balance sheet leaving them more room for land banking activities in the medium term while we expect its net gearing to hover closer to 0.5x. With its first asset disposal of the year, we do not rule out the possibilities of more asset disposal exercise in the pipeline, i.e. Sunway Pinnacle (NBV: RM340.0m) which have reached an occupancy rate of 95% in the beginning of the year.

Outlook. This has been an interesting year for SUNWAY, full of corporate exercises which we believe will continue till year end. Hence, we believe that there could be more land banking deals in the pipeline despite having replenished GDV of RM5.0b and we also do not rule out further asset disposal. In terms of earnings delivery, we remain confident with SUNWAY's ability to deliver for the year premised on its strong unbilled sales of RM1.4b with 2-year visibility, a robust outstanding order-book of RM4.6b that provides 2-3 year visibility and other divisions that have been generating decent growth over the years. However, we are still tracking its sales closely, as its 1Q17 sales of RM142.0m are still below our and management's target of RM1.1b. In five years' time, we expect management to consider the option of spinning off its medical division.

Earnings unchanged. There are no changes to our FY17-18E Core Net Profits as the contribution from its hotel is minimal. That said, we raised our FY17E Net Profit by 6% to RM551.8m after we factor in the disposal gain of RM29.4m.

MARKET PERFORM maintained. We maintain our MARKET PERFORM call on SUNWAY due to its unexciting sales trajectory. However, we raised our SoP-driven Cum/Ex-TP of RM4.25/RM1.82 (previously, RM4.22/RM1.81) after factoring in a higher Target Price of RM1.90 for SUNREIT in accordance with the upgrade by our REIT analyst.

Downside risks include: Weaker-than-expected property sales and construction replenishment, higher-than-expected administrative costs, negative real estate policies, and tighter lending environment.

MARKET PERFORM ↔

Cum/Ex-Price: RM4.32/RM1.85

Cum/Ex-Target Price: RM4.25/RM1.82



KLCI	1,771.90
YTD KLCI chg	7.9%
YTD stock price cha	44 0%

Stock Information

Shariah Compliant	Yes
Bloomberg Ticker	SWB MK Equity
Market Cap (RM m)	8,841.5
Issued shares	2,046.6
52-week range (H)	4.40
52-week range (L)	2.84
3-mth avg daily vol:	3,792,781
Free Float	34%
Beta	0.5

Major Shareholders

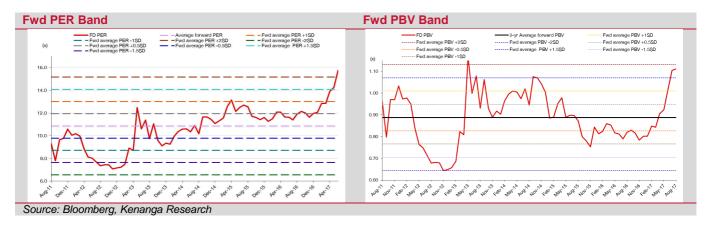
Sungei Way Corporation S/B	56.4%
Employees Provident Fund Board	5.4%
Fook Ling Cheah	4.6%

Summary Earnings Table

2016A	2017E	2018E
4,726	5,262	5,584
727	728	772
859	798	846
586	552	543
542	522	543
n.a.	564	603
n.a.	n.a.	n.a.
26.3	25.3	26.3
-20%	-6%	-2%
12.1	9.4	9.2
16.5	17.1	16.4
3.61	3.79	3.96
0.5	0.5	0.4
2.8%	2.2%	2.1%
	4,726 727 859 586 542 n.a. n.a. 26.3 -20% 12.1 16.5 3.61 0.5	4,726 5,262 727 728 859 798 586 552 542 522 n.a. 564 n.a. n.a. 26.3 25.3 -20% -6% 12.1 9.4 16.5 17.1 3.61 3.79 0.5 0.5

Sum-of-Parts						
	Stake	Value @ Stake	PER	Discount	Value	Assumptions
		RM'm	(x)	(%)	RM'm	
Property Development & Investment	100%	7,862	n.a	52%	3,774	(i) Property Dev: DCF of Future Profits @ 11% WACC, 18% net margin property rnav discount of 52% (ii) Property Inv: Zero surplus on Book Value
Sunway Reit	35%	1,936	n.a		1,936	SUNREIT TP RM1.90
Construction	56%	1,438	16		1,438	16x FY18E PER- Inline with Big-Cap peers range of 16-18x.
Quarry & Buildings Mat	100%	158	8		158	8x FY18E PER
Trading & manufacturing	100%	288	8		288	8x FY18E PER
Healthcare	100%	1,334	27		1,334	27x FY18E PER inline with KPJ
Group Shareholders Funds						
Total SOP		13,018			8,929	
Adjustment for Dilution					1,157	
TP (RM)					1.82	
Diluted no. of shares ('m)					5,539	

Source: Kenanga Research



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04 August 2017

Income Statement					Financial Data & Ratios							
FY Dec (RM m)	2014A	2015A	2016A	2017E	2018E	FY Dec (RM m)	2014A	2015A	2016A	2017E	2018E	
Revenue	4,558	4,448	4,726	5,262	5,584	Growth (%)						
EBITDA	989	1,022	841	884	937	Revenue	-	-2%	6%	11%	6%	
Depreciation	-118	-117	-114	-155	-165	EBITDA	-	3%	-18%	5%	6%	
EBIT	872	904	727	728	772	EBIT	-	4%	-20%	0%	6%	
Interest Expense	273	54	196	0	0	Pre-tax Income	-	-3%	-8%	-7%	6%	
Investing	-30	-38	-60	-29	-31	Net Income	-	0%	-20%	-6%	-2%	
Associate/JCE	0	0	192	98	105	Core Net Profit	-	2%	-9%	-4%	4%	
Exceptionals/FV	152	138	44	29	0							
PBT	960	930	859	798	846	Profitability (%)						
Taxation	-149	-131	-140	-199	-212	EBITDA Margin	22%	23%	18%	17%	17%	
Minority Interest	-78	-67	-133	-76	-91	Operating Margin	19%	20%	15%	14%	14%	
Net Profit	734	732	586	552	543	PBT Margin	21%	21%	18%	15%	15%	
Core Net Profit	583	594	542	522	543	Core Net Margin	13%	13%	11%	10%	10%	
Deleves Obsert						Effective Tax Rate	15%	14%	16%	25%	25%	
Balance Sheet	00444	00454	00404	00475	00405	ROA	5%	4%	3%	3%	3%	
FY Dec (RM m)	2014A	2015A	2016A	2017E	2018E	ROE	10%	9%	7%	7%	7%	
PPE	3,892	5,262	5,858	6,481	6,613							
Intangible Assets	0	0	312	312	312							
Other FA	2,983	3,999	3,510	3,510	3,510	DuPont Analysis						
Inventories	2,098	1,671	662	863	984	•	400/	400/	4.407	4.007	400/	
Receivables	1,185	1,541	2,828	3,014	3,125	Net margin (%) Assets T/O (x)	13%	13%	11%	10%	10%	
Other CA Cash	1,052	2,044	1,601	1,601	1,601	Leverage fac. (x)	0.4 2.2	0.3 2.4	0.3 2.5	0.3 2.5	0.3 2.4	
Total Assets	1,648 12,857	1,483 16,001	4,060 18,831	3,641 19,422	3,815 19,960	ROE (%)	10%	2.4 9%	2.5 7%	2.5 7%	2.4 7%	
Payables	1,276	1,287	2,708	2,864	2,957	NOL (70)	10%	9%	1%	170	1%	
ST Borrowings	2,133	3,071	4,831	4,831	4,831	Leverage						
Other ST Liability	867	1,206	4,031	4,031	4,031	Debt/Asset (x)	0.4	0.5	0.4	0.4	0.4	
LT Borrowings	1,652	2,818	2,591	2,591	2,591	Debt/Equity (x)	0.4	1.1	1.1	1.0	1.0	
Other LT Liability	606	405	438	438	438	Net Debt/(Cash)	-2,137	-4,406	-3,361	-3,781	-3,310	
Minorities Int.	387	651	764	839	931	Net Debt/Eq. (x)	0.4	0.7	0.5	0.5	0.4	
Net Assets	5,936	6,563	7,456	7,814	8,168	1 (/	0.1	0.7	0.0	0.0	0	
	0,000	0,000	.,	.,	0,.00	Valuations						
Share Capital	4,373	4,572	5,182	5,182	5,182	Core EPS (sen)	28.2	28.8	26.3	25.3	26.3	
Reserves	1,564	1,991	2,274	2,632	2,986	DPS (sen)	9.2	32.0	12.1	9.4	9.2	
Total Equity	5,936	6,563	7,456	7,814	8,168	Core PER (x)	15.3	15.0	16.5	17.1	16.4	
		ŕ	·	·	,	Net Div. Yield (%)	2.1%	7.4%	2.8%	2.2%	2.1%	
						BVPS	2.9	3.2	3.6	3.8	4.0	
Cashflow Stateme	nt					P/B (x)	1.3	1.2	1.0	1.0	0.9	
FY Dec (RM m)	2014A	2015A	2016A	2017E	2018E							
Operating CF	-1,047	1,036	1,297	581	695							
Investing CF	-886	-2,088	-532	-779	-300							
Financing CF	669	1,228	2,602	-222	-221							
Net Chg in Cash	-1,264	176	3,367	-419	174							
Free Cash Flow	-1,615	-103	716	2	607							
Source: Kenanga R	esearch											

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DEVELOPERS UNDER COVERAGE IOI PROPERTIES GROUP BHD*	(RM)	(RMm)	FY16/17			Yld.		ROE	P/BV				NP Growth	NP Growth	Price	
				FY17/18	/17/18 FY18/19		(%)	(%)	(x)	FY16/17	FY17/18 FY18/	FY18/19	(%)	(%)	(RM)	
IOI DDODEDTIEC CDOUD DUD*																
IOI PROPERTIES GROUP BHD"	2.13	11,728	18.1	14.7	14.6	3.4%	4.1%	4.2%	0.62	648.5	800.2	803.6	23.4%	0.4%	2.30	OUTPERFORM
S P SETIA BHD*#	3.21	9,735	12.0	12.8	14.9	4.1%	9.7%	8.0%	1.31	808.0	761.3	653.4	-5.8%	-14.2%	4.08	OUTPERFORM
UEM SUNRISE BHD*	1.16	5,263	35.7	22.5	32.6	0.0%	2.2%	3.4%	0.82	147.3	233.5	161.3	58.5%	-30.9%	1.45	OUTPERFORM
SUNWAY BHD*	1.85	8,842	16.3	16.9	16.3	4.8%	7.3%	6.7%	0.49	541.6	521.7	542.6	-3.7%	4.0%	1.82	MARKET PERFORI
MAH SING GROUP BHD^	1.57	3,783	10.9	11.2	11.6	4.1%	10.1%	10.0%	1.09	346.8	338.9	327.5	-2.3%	-3.4%	1.67	OUTPERFORM
ECO WORLD DEVELOPMENT GROUP BHD	1.53	4,505	34.8	39.9	18.1	0.0%	3.7%	4.4%	1.19	129.3	112.9	248.8	-12.7%	120.4%	1.72	MARKET PERFORI
UOA DEVELOPMENT BHD*	2.59	4,489	12.0	11.8	11.5	5.8%	19.4%	9.8%	1.07	373.9	379.2	391.4	1.4%	3.2%	2.63	MARKET PERFORI
MALAYSIAN RESOURCES CORP BHD#	1.11	2,653	10.9	34.9	27.3	0.2%	8.6%	2.4%	0.90	244.1	76.0	97.2	-69%	27.9%	1.32	MARKET PERFORM
KSL HOLDINGS BHD	1.22	1,256	6.1	6.1	6.1	0.0%	8.8%	6.9%	0.46	204.6	206.0	205.0	0.7%	-0.5%	1.30	MARKET PERFORM
MATRIX CONCEPTS HOLDINGS BHD	2.74	1,596	8.5	7.1	6.7	5.4%	31.8%	22.7%	1.44	188.0	224.0	238.0	19.1%	6.3%	2.65	MARKET PERFORI
SUNSURIA BERHAD	1.44	1,150	31.4	11.7	7.3	2.1%	6.9%	13.3%	1.46	36.7	98.0	157.0	167.2%	60.1%	1.61	OUTPERFORM
CRESCENDO CORPORATION BHD*	1.56	355	12.3	11.6	11.2	2.8%	2.2%	8.0%	0.46	28.9	30.6	31.6	6.0%	3.3%	1.70	MARKET PERFORM
HUA YANG BHD	0.84	296	4.8	6.9	5.9	1.4%	21.9%	12.2%	0.46	61.0	43.0	50.0	-29.5%	16.3%	0.95	UNDERPERFORM
A&M REALTY BHD	1.42	518	25.8	19.4	15.0	0.0%	3.3%	4.2%	0.81	20.1	26.7	34.6	33.2%	29.5%	3.00	OUTPERFORM
MAGNA PRIMA BHD	1.50	499	63.2	76.8	45.4	0.4%	7.4%	1.1%	1.23	7.9	6.5	11.0	-17.7%	69.2%	1.60	MARKET PERFORI
CONSENSUS NUMBERS																
IGB CORPORATION BHD	2.82	3,764	12.6	15.7	15.7	3.5%	6.7%	6.4%	0.76	298.0	240.3	240.3	-19.4%	0.0%	3.00	NEUTRAL
GLOMAC BHD	0.67	484	4.4	8.3	6.6	4.6%	10.7%	5.3%	0.43	110.4	58.6	73.0	-47.0%	24.7%	0.70	NEUTRAL
PARAMOUNT CORP BHD	1.83	776	10.4	9.6	9.2	9.3%	8.0%	16.1%	0.82	75.0	80.6	84.9	7.5%	5.3%	2.37	BUY
TAMBUN INDAH LAND BHD	1.32	572	5.1	6.3	6.6	6.5%	21.5%	15.3%	0.95	112.2	91.0	86.7	-18.9%	-4.8%	1.58	NEUTRAL

1.05

9.1%

85.3

119.2

143.5

39.7%

20.5%

2.30

BUY

LBS BINA GROUP BHD

1.97

1,334

15.6

11.2

9.3

4.9%

8.4%

Source: Bloomberg, Kenanga Research



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^{*} Core NP and Core PER

[^] Last price and TP is Ex-rights and Ex-Bonus.

[#] MRCB's prices are of ex-rights

Stock Ratings are defined as follows:

Stock Recommendations

OUTPERFORM : A particular stock's Expected Total Return is MORE than 10%

MARKET PERFORM : A particular stock's Expected Total Return is WITHIN the range of -5% to 10%

UNDERPERFORM : A particular stock's Expected Total Return is LESS than -5%

Sector Recommendations***

OVERWEIGHT : A particular sector's Expected Total Return is MORE than 10%

NEUTRAL : A particular sector's Expected Total Return is WITHIN the range of -5% to 10%

UNDERWEIGHT : A particular sector's Expected Total Return is LESS than -5%

***Sector recommendations are defined based on market capitalisation weighted average expected total return for stocks under our coverage.

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KENANGA INVESTMENT BANK BERHAD (15678-H)

Level 12, Kenanga Tower, 237, Jalan Tun Razak, 50400 Kuala Lumpur, Malaysia

Telephone: (603) 2172 0880 Website: www.kenanga.com.my E-mail: research@kenanga.com.my

Chan Ken Yew Head of Research

